

ANDREA ZORZETTO

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WORK EXPERIENCE

Plug and Play Tech Center	Managing Partner, Italy	Milan, June 2018 – Present
Brought the company to the Italian market, hitting the target of founding partners and revenues after eight months. Doubled revenues, clients and team members in the following two years. Negotiated an agreement with CDP Venture Capital for a new accelerator in Modena, backed by a €20mln fund.		
Poliferie	Founder, Director	Milan, Apr 2017 – Present
Set up the NGO to run workshops on soft skills and future of work in disadvantaged schools. Led it from a first pilot and a dozen team members in 2018 to being present in 24 cities with 120+ volunteers.		
AP-HP Paris Hospital Network	Digital Policy Advisor	Paris, Nov 2017 – May 2018
Coordinated the writing of the White Paper, liaised with stakeholders and helped to organise a key event with two ministers for the project “Digital Hospital of the Future”.		
Her Majesty’s Treasury	Policy Advisor	London, Sep 2016 – Jun 2017
Responsible for 2 work streams of the new £1 coin project, briefing the Minister and negotiating with 100+ stakeholders. Put together a forecast that outperformed the calculations by the industry body with 30 years’ experience. Author of the financial markets update, presented to 50+ officials including Chief Economist.		
Tercer Sector (Social Business)	Strategy Consultant	Buenos Aires, Summer 2016
Helped change the business model to offset the 40% fall in revenues.		
House of Commons	MP Assistant	London, Spring 2016
Wrote 70 parliamentary questions & 6 debate briefings, met with 3 lobbyists, wrote an 11,000-word report.		
Department for Education	Assistant Economist	London, Summer 2015
Ran models on Excel and STATA, wrote a 8,000-word report for spending review and presented to the board.		
Fratelli Dell’Uomo (NGO)	Project Manager	Milan, Summer 2014
Created a marketing network of 65 Milan organisations out of 100 (success rate 30% higher than the target).		

EDUCATION

Mercatus Center, GMU	Frédéric Bastiat Fellowship	Washington, DC	2018 – 19
Sciences PO & Hertie School	Double Degree in Public Policy	Paris, Berlin	2017 – 19
Scuola di Politiche di Enrico Letta	Public Policy Course	Rome	2016 – 17
University of Hong Kong	Semester Abroad	Hong Kong	2014
Queen Mary University of London	BSc Economics and Politics	London	2013 – 16
Glen Waverley Secondary High School	Semester Abroad	Melbourne	2012
Palli Scientific High School	Italian Scientific Diploma	Casale Monf.to	2008 – 13

LANGUAGE SKILLS

English, Italian - Native/bilingual proficiency **French, Spanish, German** – Basic/intermediary level